

AGRICULTURAL EQUIPMENT

Our Competitive Edge

- We specialize in short-line manufacturing of agricultural equipment for precision dry land farming
- Some of our world-class, innovative products include equipment for:
 - Tillage and rock removal
 - Spraying and fertilizing
 - Livestock and forage
 - Zero- and minimum-tillage seeding
 - Grain handling, storage and transportation
- Our tough, top-quality farm equipment can be found improving agricultural productivity in every corner of the world, including:
 - The United States, Australia, Mexico and Western Europe
 - Eastern Europe, South America, Kazakhstan, the Middle East and Africa
- Nearly 40% of Western Canada's 11,000 farm and ranch implement manufacturing jobs are based in Saskatchewan

Innovation and Opportunity

- Our commitment to R&D and innovation has produced industry-leading new types of equipment:
 - World-class air seeders
 - Advanced spraying systems
 - Precision GPS seeding technologies
- Agricultural equipment manufacturers have access within a days drive to 250,000 farm businesses that operate a land base equivalent to 50% of the total U.S. cropland and 66% of the European Union's cropland
- Saskatchewan manufacturers are OEM suppliers to John Deere, Case New Holland (CNH), and AGCO Corporation
- You have the opportunity to join us as we continue to:
 - Adapt our air seeding technology for the lucrative American soybean and corn farm markets
 - Expand into global markets eager for our highly respected made-in-Saskatchewan technology
 - Diversify to meet the innovative equipment needs for new specialty crops and medicines
 - Lead in precision air seeding with GPS-guided systems



The Investment Climate

We're investing in the future to ensure long-term growth, and to provide a return on **your** investment!

- Education programs enable growing businesses to hire the skilled young people they need
- The Corporate Capital Tax for businesses has been eliminated
- The Corporate Income Tax rate for manufacturers in Saskatchewan can be as low as 10% through our manufacturing and processing profits tax reduction.
- The 5% Investment Tax Credit for equipment purchased for manufacturing and processing is now a refundable tax credit
- 100% of eligible R&D expenses can be used against net income for the purpose of calculating federal tax credits
- We offer a 15% refundable provincial tax credit for scientific research and development expenditures

The Bottom Line

Saskatchewan is uniquely positioned to meet the needs of the agricultural equipment sector by offering:

- A strong, accessible supplier base
- A sophisticated local market for advanced technology equipment
- A Central North American location with excellent transportation services
- Hard-working, skilled and productive workforce
- A lower overall cost of doing business and operating

Want to know more? Contact:

Scott Summach

Sector Manager, Manufacturing
Advanced Technology and Services Branch
Enterprise Saskatchewan
206 – 15 Innovation Boulevard
Saskatoon SK S7N 2X8
Phone: (306) 933-7207
Fax: (306) 933-8244
E-mail: scott.summach@enterprisesask.ca

Visit our website at www.enterprisesaskatchewan.ca to learn more about the exciting opportunities for growth in this proven industry.